

Orion Group Holdings Reports Fourth Quarter and Full Year 2023 Results

February 28, 2024

HOUSTON, Feb. 28, 2024 (GLOBE NEWSWIRE) -- Orion Group Holdings, Inc. (NYSE: ORN) (the "Company"), a leading specialty construction company, today reported its financial results for the fourth quarter and full year ended December 31, 2023.

Highlights for the quarter ended December 31, 2023:

- Contract revenues of \$201.6 million
- GAAP net loss was \$4.4 million or \$0.13 per diluted share
- Adjusted net income was \$2.6 million or \$0.08 per diluted share
- Adjusted EBITDA was \$14.8 million
- Backlog and contracts awarded subsequent to quarter end totaled \$883 million

Highlights for the year ended December 31, 2023:

- Contract revenues of \$711.8 million
- GAAP net loss was \$17.9 million or \$0.55 per diluted share
- Adjusted net loss was \$11.4 million or \$0.35 per diluted share
- Adjusted EBITDA was \$23.8 million

See definitions and reconciliation of non-GAAP measures elsewhere in this release.

Management Commentary

"We are pleased that our fourth-quarter results demonstrated progress against our strategic plan to deliver profitable growth. Fourth-quarter 2023 adjusted EBITDA was \$14.8 million or a 7.3% adjusted EBITDA margin--a significant year-over-year improvement from fourth quarter 2022 adjusted EBITDA of \$3.2 million or an adjusted EBITDA margin of 1.6%," said Travis Boone, CEO of Orion Group Holdings.

"While our 2023 financial performance improved over the prior year, I think we are in the early stages of what our team can deliver going forward. What we accomplished in 2023 has transformed Orion into a more focused, more competitive and more driven company. In a short time, we implemented a disciplined project bidding and delivery strategy; attracted high-caliber business development executives; invested in systems, training and tools; secured a three-year, \$103 million credit facility; and closed over \$25 million in equipment and real estate sale-leaseback transactions. With these critical building blocks in place, we are prepared to take advantage of our industry tailwinds."

"In 2024, we expect our financial performance to continue to improve relative to 2023. Given the positive changes we have implemented, the improving market outlook, the quality of our current backlog and the volume of opportunities in our pipeline, we are confident that 2025 will be even stronger than 2024," concluded Boone.

Fourth Quarter 2023 Results

Contract revenues of \$201.6 million increased 2.8% from \$196.2 million in the fourth quarter last year, primarily due to an increase in marine segment revenue related to the Pearl Harbor, Hawaii drydock project, partially offset by a decrease in concrete segment revenue reflecting the planned wind-down of the Company's Central Texas concrete operations.

Gross profit increased to \$23.0 million or 11.4% of revenue, up from \$10.2 million or 5.2% of revenue in the fourth quarter of 2022. The increase in gross profit dollars and margin was primarily driven by margin improvements in both segments stemming from higher quality projects and improved execution, partially offset by lower margin and mix of dredging revenue.

Selling, general and administrative ("SG&A") expenses were \$17.2 million, up from \$13.7 million in the fourth quarter of 2022. As a percentage of total contract revenues, SG&A expenses increased to 8.5% from 7.0%. The increase in SG&A dollars and percentage reflected an increase in IT and business development spending and higher legal costs related to pursuing project-related claims.

Net loss for the fourth quarter was \$4.4 million or \$0.13 per diluted share compared to net loss of \$4.9 million or \$0.15 per diluted share in the fourth quarter of 2022.

Fourth quarter 2023 net income included \$7.0 million (\$0.21 diluted income per share) of non-recurring items. Fourth quarter 2023 adjusted net income was \$2.6 million (\$0.08 diluted income per share).

EBITDA for the fourth quarter of 2023 was \$6.5 million, representing a 3.2% EBITDA margin, as compared to EBITDA of \$2.2 million, or a 1.1% EBITDA margin in the fourth quarter last year. Adjusted for non-recurring items, EBITDA for the fourth quarter of 2023 increased to \$14.8 million, representing a 7.3% adjusted EBITDA margin, as compared to adjusted EBITDA for the fourth quarter of 2022 of \$3.2 million, representing a 1.6% adjusted EBITDA margin.

Total backlog at December 31, 2023 was \$762.2 million, compared to \$877.5 million at September 30, 2023 and \$448.8 million at December 31, 2022. Backlog for the Marine segment was \$602.5 million, compared to \$699.9 million at September 30, 2023 and \$216.7 million at December 31, 2022. Backlog for the Concrete segment was \$159.7 million, compared to \$177.6 million at September 30, 2023 and \$232.1 million at December 31, 2022. In addition, the Company has been awarded \$121 million in new project work subsequent to the fourth quarter that is not included in backlog at the end of the quarter.

Balance Sheet Update

As of December 31, 2023, current assets were \$271.8 million, including unrestricted cash and cash equivalents of \$30.9 million. Total debt outstanding as of December 31, 2023 was \$37.2 million. At the end of the quarter, the Company had no outstanding borrowings under its revolving credit facility. On December 1, 2023, the Company and White Oak amended the Company's credit facility to extend the maturity date for the \$15.0 million pre-payment. On February 27, 2024, the Company and White Oak further amended the Company's credit facility to lower the interest rate on its \$65 million revolver by 50 basis points and its \$38 million term loan by 100 basis points.

Asset Sales

The Company entered into a contract for the sale of its East West Jones properties in Harris County, Texas. The purchase price is \$34 million and the transaction is expected to close in the second quarter of 2024. The Company expects to use the proceeds to reduce debt and for general corporate purposes.

Conference Call Details

Orion Group Holdings will host a conference call to discuss results for the fourth quarter and full year 2023 at 9:00 a.m. Eastern Time/8:00 a.m. Central Time on Thursday, February 29, 2024. To participate, please call (844) 481-2994 and ask for the Orion Group Holdings Conference Call. A live audio webcast of the call will also be available on the Investor Relations section of Orion's website at https://www.oriongroupholdingsinc.com/investor/ and will be archived for replay.

About Orion Group Holdings

Orion Group Holdings, Inc., a leading specialty construction company serving the infrastructure, industrial and building sectors, provides services both on and off the water in the continental United States, Alaska, Hawaii, Canada and the Caribbean Basin through its marine segment and its concrete segment. The Company's marine segment provides construction and dredging services relating to marine transportation facility construction, marine pipeline construction, marine environmental structures, dredging of waterways, channels and ports, environmental dredging, design and specialty services. Its concrete segment provides turnkey concrete construction services including place and finish, site prep, layout, forming, and rebar placement for large commercial, structural and other associated business areas. The Company is headquartered in Houston, Texas with regional offices throughout its operating areas. The Company's website is located at: https://www.oriongroupholdingsinc.com.

Backlog Definition

Backlog consists of projects under contract that have either (a) not been started, or (b) are in progress but are not yet complete. The Company cannot guarantee that the revenue implied by its backlog will be realized, or, if realized, will result in earnings. Backlog can fluctuate from period to period due to the timing and execution of contracts. The typical duration of the Company's projects ranges from three to nine months on shorter projects to multiple years on larger projects. The Company's backlog at any point in time includes both revenue it expects to realize during the next twelve-month period as well as revenue it expects to realize in future years.

Non-GAAP Financial Measures

This press release includes the financial measures "adjusted net income/loss," "adjusted earnings/loss per share," "EBITDA," "Adjusted EBITDA" and "Adjusted EBITDA margin." These measurements are "non-GAAP financial measures" under rules of the Securities and Exchange Commission, including Regulation G. The non-GAAP financial information may be determined or calculated differently by other companies. By reporting such non-GAAP financial information, the Company does not intend to give such information greater prominence than comparable GAAP financial information. Investors are urged to consider these non-GAAP measures in addition to and not in substitute for measures prepared in accordance with GAAP.

Adjusted net income/loss and adjusted earnings/loss per share should not be viewed as an equivalent financial measure to net income/loss or earnings/loss per share. Adjusted net income/loss and adjusted earnings/loss per share exclude certain items that management believes impairs a meaningful evaluation of the Company's financial performance. The Company believes these adjusted financial measures are a useful supplement to earnings/loss calculated in accordance with GAAP because they better inform our common stockholders as to the Company's operational trends and performance relative to other companies. Generally, items excluded are one-time items or items whose timing or amount cannot be reasonably estimated. Accordingly, any guidance provided by the Company generally excludes information regarding these types of items.

Orion Group Holdings defines EBITDA as net income/loss before net interest expense, income taxes, depreciation and amortization. Adjusted EBITDA is calculated by adjusting EBITDA for certain items that management believes impairs a meaningful comparison of operating results. Adjusted EBITDA margin is calculated by dividing Adjusted EBITDA for the period by contract revenues for the period. The GAAP financial measure that is most directly comparable to EBITDA and Adjusted EBITDA is net income, while the GAAP financial measure that is most directly comparable to Adjusted EBITDA margin is operating margin, which represents operating income divided by contract revenues. EBITDA, Adjusted EBITDA and Adjusted EBITDA margin are used internally to evaluate current operating expense, operating efficiency, and operating profitability on a variable cost basis, by excluding the depreciation and amortization expenses, primarily related to capital expenditures and acquisitions, and net interest and tax expenses. Additionally, EBITDA, Adjusted EBITDA and Adjusted EBITDA margin provide useful information regarding the Company's ability to meet future debt service and working capital requirements while providing an overall evaluation of the Company's financial condition. In addition, EBITDA is used internally for incentive compensation purposes. The Company includes EBITDA, Adjusted EBITDA margin to provide transparency to investors as they are commonly used by investors and others in assessing performance. EBITDA, Adjusted EBITDA and Adjusted EBITDA margin have certain limitations as analytical tools and should not be used as a substitute for operating margin, net income, cash flows, or other data prepared in accordance with GAAP, or as a measure of the Company's profitability or liquidity.

Forward-Looking Statements

The matters discussed in this press release may constitute or include projections or other forward-looking statements within the meaning of the "safe harbor" provisions of Section 27A of the Securities Exchange Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, of which provisions the Company is availing itself. Certain forward-looking statements can be identified by the use of forward-looking terminology, such as 'believes', 'expects', 'may', 'will', 'could', 'should', 'seeks', 'approximately', 'intends', 'plans', 'estimates', or 'anticipates', or the negative thereof or other comparable terminology, or by discussions of strategy, plans, objectives, intentions, estimates, forecasts, outlook, assumptions, or goals. In particular, statements regarding future operations or results, including those set forth in this press release, and any other statement, express or implied, concerning future operating results or the future generation of or ability to generate revenues, income, net income, gross profit, EBITDA, Adjusted EBITDA, Adjusted EBITDA margin, or cash flow, including to service debt, and including any estimates, forecasts or assumptions regarding future revenues or revenue growth, are forward-looking statements. Forward-looking statements also include project award announcements, estimated project start dates, anticipated revenues, and contract options which may or may not be awarded in the future. Forwardlooking statements involve risks, including those associated with the Company's fixed price contracts that impacts profits, unforeseen productivity delays that may alter the final profitability of the contract, cancellation of the contract by the customer for unforeseen reasons, delays or decreases in funding by the customer, levels and predictability of government funding or other governmental budgetary constraints, and any potential contract options which may or may not be awarded in the future, and are at the sole discretion of award by the customer. Past performance is not necessarily an indicator of future results. In light of these and other uncertainties, the inclusion of forward-looking statements in this press release should not be regarded as a representation by the Company that the Company's plans, estimates, forecasts, goals, intentions, or objectives will be achieved or realized. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. The Company assumes no obligation to update information contained in this press release whether as a result of new developments or otherwise, except as required by law.

Please refer to the Company's 2022 Annual Report on Form 10-K, filed on March 16, 2023, which is available on its website at <u>www.oriongroupholdingsinc.com</u> or at the SEC's website at <u>www.sec.gov</u>, for additional and more detailed discussion of risk factors that could cause actual results to differ materially from our current expectations, estimates or forecasts.

Contacts:

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Orion Group Holdings, Inc. and Subsidiaries Condensed Statements of Operations (In Thousands, Except Share and Per Share Information) (Unaudited)

	Three mor Decem	 	Twelve months ended December 31,			
	2023	2022		2023		2022
Contract revenues	 201,594	 196,195		711,778		748,322
Costs of contract revenues	 178,627	 186,032		650,115		697,580
Gross profit	22,967	10,163		61,663		50,742
Selling, general and administrative expenses	17,160	13,720		69,431		62,503
Amortization of intangible assets	44	310		427		1,239
Gain on disposal of assets, net	(540)	(409)		(8,455)		(4,970)
Intangible asset impairment loss	 6,890			6,890		
Operating loss	(587)	(3,458)		(6,630)		(8,030)
Other (expense) income:						
Other income	49	52		641		199
Interest income	13	33		103		104
Interest expense	 (3,985)	 (1,543)		(11,659)		(4,456)
Other expense, net	 (3,923)	 (1,458)		(10,915)		(4,153)
Loss before income taxes	(4,510)	(4,916)		(17,545)		(12,183)
Income tax expense	 (145)	 33		330		429
Net loss	\$ (4,365)	\$ (4,949)	\$	(17,875)	\$	(12,612)
Basic loss per share	\$ (0.13)	\$ (0.15)	\$	(0.55)	\$	(0.40)
Diluted loss per share	\$ (0.13)	\$ (0.15)	\$	(0.55)	\$	(0.40)
Shares used to compute loss per share:						
Basic	32,528,213	32,060,822		32,346,992		31,402,328
Diluted	32,528,213	32,060,822		32,346,992		31,402,328

Orion Group Holdings, Inc. and Subsidiaries Selected Results of Operations

(In Thousands, Except Share and Per Share Information) (Unaudited)

		Three months ended December 31, 2023 2022							
		Amount	Percent		Amount	Percent			
			(dollar amount	s in th		rereent			
Contract revenues			(uonai amount	<u>o in ci</u>	lousunusy				
Marine segment									
Public sector	\$	98,275	72.7%	\$	73,006	75.8%			
Private sector	Ŷ	36,888	27.3%	Ψ	23,310	24.2%			
Marine segment total	\$	135,163	100.0%	\$	96,316	100.0%			
Concrete segment	Ŷ	100,100	100.070	Ψ	00,010	100.070			
Public sector	\$	2,635	4.0%	\$	7,216	7.2%			
Private sector	Ŷ	63,796	96.0%	Ψ	92,663	92.8%			
Concrete segment total	\$	66,431	100.0%	\$	99,879	100.0%			
Total	\$ \$	201,594	100.070	Ψ \$	196,195	100.070			
lotal	Ψ	201,334		Ψ	150,155				
Operating income (loss)									
Marine segment	\$	4,257	3.1%	\$	234	0.2%			
Concrete segment	Ψ	(4,844)	(7.3)%	Ψ	(3,692)	(3.7)%			
Total	\$	(587)	(7.5)78	\$	(3,458)	(3.7)70			
Iotal	Ψ	(307)		Ψ	(3,430)				
		-	Twelve months en	ded D	ecember 31,				
		2023			2022				
		2023 Amount	Percent		Amount	2 Percent			
				s in th	Amount				
Contract revenues			Percent	s in th	Amount				
Contract revenues Marine segment		Amount	Percent (dollar amount		Amount ousands)	Percent			
	\$	Amount	Percent (dollar amount 73.8%	s in th	Amount	Percent 70.0%			
Marine segment		Amount	Percent (dollar amount		Amount ousands)	Percent			
Marine segment Public sector		Amount	Percent (dollar amount 73.8%		Amount	Percent 70.0%			
Marine segment Public sector Private sector	\$	Amount	Percent (dollar amount 73.8% 26.2% 100.0%	\$	Amount ousands) 237,363 101,850	Percent 70.0% 30.0%			
Marine segment Public sector Private sector Marine segment total	\$	Amount	Percent (dollar amount 73.8% 26.2%	\$	Amount ousands) 237,363 101,850	Percent 70.0% 30.0% 100.0% 7.4%			
Marine segment Public sector Private sector Marine segment total Concrete segment	\$ \$	Amount	Percent (dollar amount 73.8% 26.2% 100.0%	\$	Amount	Percent 70.0% 30.0% 100.0%			
Marine segment Public sector Private sector Marine segment total Concrete segment Public sector	\$ \$	Amount	Percent (dollar amount 73.8% 26.2% 100.0% 6.4%	\$	Amount ousands) 237,363 101,850 339,213 30,284	Percent 70.0% 30.0% 100.0% 7.4%			
Marine segment Public sector Private sector Marine segment total Concrete segment Public sector Private sector	\$ \$ \$	Amount	Percent (dollar amount 73.8% 26.2% 100.0% 6.4% 93.6%	\$ \$ \$	Amount	Percent 70.0% 30.0% 100.0% 7.4% 92.6%			
Marine segment Public sector Private sector Marine segment total Concrete segment Public sector Private sector Concrete segment total Total	\$ \$ \$ \$	Amount	Percent (dollar amount 73.8% 26.2% 100.0% 6.4% 93.6%	\$ \$ \$ \$	Amount	Percent 70.0% 30.0% 100.0% 7.4% 92.6%			
Marine segment Public sector Private sector Marine segment total Concrete segment Public sector Private sector Concrete segment total Total Operating income (loss)	\$ \$ \$ \$ \$	Amount 292,088 103,829 395,917 20,297 295,564 315,861 711,778	Percent (dollar amount 73.8% 26.2% 100.0% 6.4% 93.6% 100.0%	\$ \$ \$ \$	Amount	Percent 70.0% 30.0% 100.0% 7.4% 92.6% 100.0%			
Marine segment Public sector Private sector Marine segment total Concrete segment Public sector Private sector Concrete segment total Total Operating income (loss) Marine segment	\$ \$ \$ \$	Amount	Percent (dollar amount 73.8% 26.2% 100.0% 6.4% 93.6% 100.0% 0.9%	\$ \$ \$ \$	Amount	Percent 70.0% 30.0% 100.0% 7.4% 92.6% 100.0% 2.9%			
Marine segment Public sector Private sector Marine segment total Concrete segment Public sector Private sector Concrete segment total Total Operating income (loss)	\$ \$ \$ \$ \$	Amount 292,088 103,829 395,917 20,297 295,564 315,861 711,778	Percent (dollar amount 73.8% 26.2% 100.0% 6.4% 93.6% 100.0%	\$ \$ \$ \$	Amount	Percent 70.0% 30.0% 100.0% 7.4% 92.6% 100.0%			

Orion Group Holdings, Inc. and Subsidiaries Reconciliation of Adjusted Net Income (Loss) (In thousands except per share information) (Unaudited)

	Three mor Decem			Twelve mo Decem		
	 2023	Del 31	, 2022	 2023	Der Si	, 2022
Net loss	\$ (4,365)	\$	(4,949)	\$ (17,875)	\$	(12,612)
One-time charges and the tax effects:						
Net gain on Port Lavaca South Yard property sale	_		_	(5,202)		_
ERP implementation	568		308	1,378		1,867
Severance	683		4	809		948
Intangible asset impairment loss	6,890			6,890		—
Professional fees related to management transition	—					1,118
Tax rate applied to one-time charges ⁽¹⁾	 (1,456)		(265)	 (642)		(544)
Total one-time charges and the tax effects	6,685		47	3,233		3,389

Federal and state tax valuation allowances	277	1,158	3,238	2,114
Adjusted net income (loss)	\$ 2,597	\$ (3,744)	\$ (11,404)	\$ (7,109)
Adjusted EPS	\$ 0.08	\$ (0.12)	\$ (0.35)	\$ (0.23)

⁽¹⁾ Items are taxed discretely using the Company's effective tax rate which differs from the Company's statutory federal rate primarily due to state income taxes and the non-deductibility of other permanent items.

Orion Group Holdings, Inc. and Subsidiaries Adjusted EBITDA and Adjusted EBITDA Margin Reconciliations (In Thousands, Except Margin Data) (Unaudited)

	 Three mor Decem	 	Year ended December 31,				
	 2023	 2022		2023		2022	
Net loss	\$ (4,365)	\$ (4,949)	\$	(17,875)	\$	(12,612)	
Income tax (benefit) expense	(145)	33		330		429	
Interest expense, net	3,972	1,510		11,556		4,352	
Depreciation and amortization	 6,996	5,631		23,878		24,057	
EBITDA ⁽¹⁾	6,458	2,225		17,889		16,226	
Stock-based compensation	209	639		2,042		2,754	
Net gain on Port Lavaca South Yard property sale	—	—		(5,202)		—	
ERP implementation	568	308		1,378		1,867	
Professional fees related to management transition	—	—		—		1,118	
Severance	683	4		809		948	
Intangible asset impairment loss	 6,890			6,890			
Adjusted EBITDA ⁽²⁾	\$ 14,808	\$ 3,176	\$	23,806	\$	22,913	
Operating income margin	(0.3)%	(1.8)%		(0.9)%		(1.1)%	
Impact of depreciation and amortization	3.5%	2.9%		3.3%		3.2%	
Impact of stock-based compensation	0.1%	0.3%		0.3%		0.4%	
Impact of net gain on Port Lavaca South Yard property sale	%	%		(0.7)%		_%	
Impact of ERP implementation	0.3%	0.2%		0.2%		0.3%	
Impact of professional fees related to management transition	_%	%		_%		0.1%	
Impact of severance	0.3%	_%		0.1%		0.2%	
Impact of intangible asset impairment loss	 3.4%	 -%		1.0%		_%	
Adjusted EBITDA margin ⁽²⁾	7.3%	1.6%		3.3%		3.1%	

⁽¹⁾ EBITDA is a non-GAAP measure that represents earnings before interest, taxes, depreciation and amortization.

⁽²⁾ Adjusted EBITDA is a non-GAAP measure that represents EBITDA adjusted for stock-based compensation, net gain on Port Lavaca South Yard property sale, ERP implementation, professional fees related to management transition, severance and intangible asset impairment loss. Adjusted EBITDA margin is a non-GAAP measure calculated by dividing Adjusted EBITDA by contract revenues.

Orion Group Holdings, Inc. and Subsidiaries Adjusted EBITDA and Adjusted EBITDA Margin Reconciliations by Segment (In Thousands, Except Margin Data) (Unaudited)

	Marin	e	Concre	te
	Three month	s ended	Concrete Three months end December 31, 2023 (4,844)	s ended
	Decembe	r 31,	Decembe	r 31,
Operating income (loss)	2023	2022	2023	2022
Operating income (loss)	4,257	234	(4,844)	(3,692)

Other income	49	52		_		_
Depreciation and amortization	 5,801	 3,841		1,195	<u> </u>	1,790
EBITDA ⁽¹⁾	10,107	4,127		(3,649)		(1,902)
Stock-based compensation	175	636		34		3
ERP implementation	352	160		216		148
Severance	683	4		—		—
Intangible asset impairment loss	 	 _	_	6,890		
Adjusted EBITDA ⁽²⁾	\$ 11,317	\$ 4,927	\$	3,491	\$	(1,751)
Operating income margin	3.1%	0.2 %)	(7.3)%)	(3.7)%
Impact of other income	%	%)	%		%
Impact of depreciation and amortization	4.3%	4.0 %)	1.8%		1.8%
Impact of stock-based compensation	0.1%	0.7 %)	0.1%		%
Impact of ERP implementation	0.3%	0.2 %)	0.3%		0.1%
Impact of severance	0.5%	—%)	_%		%
Impact of intangible asset impairment loss	 0.1%	 —%		10.4%		_%
Adjusted EBITDA margin ⁽²⁾	8.4%	5.1 %)	5.3%		(1.8)%

	Mai	rine		Con	crete	
	 Year	ended		 Year	ende	d
	Decem	ber 31	1,	Decem	ber 3	1,
	 2023		2022	2023		2022
Operating income (loss)	 3,670		9,787	(10,300)		(17,817)
Other income	641		199	—		—
Depreciation and amortization	 18,219		16,592	 5,659		7,465
EBITDA ⁽¹⁾	22,530		26,578	(4,641)		(10,352)
Stock-based compensation	1,958		2,671	84		83
Net gain on Port Lavaca South Yard property sale	(5,202)		_	_		_
ERP implementation	766		846	612		1,021
Professional fees related to management transition	—		494	—		624
Severance	721		948	88		—
Intangible asset impairment loss	 			 6,890		
Adjusted EBITDA ⁽²⁾	\$ 20,773	\$	31,537	\$ 3,033	\$	(8,624)
Operating income margin	0.8%		2.9 %	(3.3)%		(4.4)%
Impact of other income	0.2%		—%	%		%
Impact of depreciation and amortization	4.6%		5.0 %	1.9%		1.9%
Impact of stock-based compensation	0.5%		0.8 %	%		%
Impact of net gain on Tampa property sale	(1.3)%		—%	%		%
Impact of ERP implementation	0.2%		0.2 %	0.2%		0.2%
Impact of professional fees related to management transition	_%		0.1 %	_%		0.2%
Impact of severance	0.2%		0.3 %	_%		%
Impact of intangible asset impairment loss	 _%		%	 2.2%		_%
Adjusted EBITDA margin ⁽²⁾	5.2%		9.3%	1.0%		(2.1)%

⁽¹⁾ EBITDA is a non-GAAP measure that represents earnings before interest, taxes, depreciation and amortization.

⁽²⁾ Adjusted EBITDA is a non-GAAP measure that represents EBITDA adjusted for stock-based compensation, net gain on Port Lavaca South Yard property sale, ERP implementation, professional fees related to management transition, severance and intangible asset impairment loss. Adjusted EBITDA margin is a non-GAAP measure calculated by dividing Adjusted EBITDA by contract revenues.

Orion Group Holdings, Inc. and Subsidiaries Condensed Statements of Cash Flows Summarized (In Thousands) (Unaudited)

Three mor	nths e	ended	Year	ended	
Decem	ber 3	1,	Decem	ber 31	Ι,
 2023		2022	 2023		2022
\$ (4,365)	\$	(4,949)	\$ (17,875)	\$	(12,612)

Adjustments to remove non-cash and non-operating items	 16,248	 7,249	 32,641	 27,413
Cash flow from net loss after adjusting for non-cash and non-operating items	11,883	2,300	14,766	14,801
Change in operating assets and liabilities (working capital)	 33,796	 (1,836)	 2,412	 (5,236)
Cash flows provided by operating activities	\$ 45,679	\$ 464	\$ 17,178	\$ 9,565
Cash flows (used in) provided by investing activities	\$ (3,221)	\$ (3,549)	\$ 2,170	\$ (9,704)
Cash flows (used in) provided by financing activities	\$ (15,401)	\$ 4,132	\$ 7,806	\$ (8,370)
Capital expenditures (included in investing activities above)	\$ (2,231)	\$ (3,957)	\$ (8,909)	\$ (14,584)

Orion Group Holdings, Inc. and Subsidiaries Condensed Statements of Cash Flows (In Thousands) (Unaudited)

		ecember 31,		
		2023	2022	
Cash flows from operating activities				
Net loss	\$	(17,875) \$	(12,612)	
Adjustments to reconcile net loss to net cash used in operating activities:				
Depreciation and amortization		18,844	20,915	
Amortization of ROU operating leases		6,763	4,813	
Amortization of ROU finance leases		5,034	3,142	
Write-off of debt issuance costs upon debt modification		119	_	
Amortization of deferred debt issuance costs		1,616	424	
Deferred income taxes		(103)	13	
Stock-based compensation		2,042	2,754	
Gain on disposal of assets, net		(8,455)	(4,970)	
Intangible asset impairment loss		6,890	_	
Allowance for credit losses		(109)	322	
Change in operating assets and liabilities:				
Accounts receivable		14,129	(28,660)	
Income tax receivable		(224)	3	
Inventory		(729)	(1,485)	
Prepaid expenses and other		(55)	1,645	
Contract assets		(37,619)	(15,374)	
Accounts payable		(4,507)	39,370	
Accrued liabilities		11,817	(6,630)	
Operating lease liabilities		(6,807)	(4,748)	
Income tax payable		48	(79)	
Contract liabilities		26,359	10,722	
Net cash provided by operating activities		17,178	9,565	
Cash flows from investing activities:				
Proceeds from sale of property and equipment		11,079	4,880	
Purchase of property and equipment		(8,909)	(14,584)	
Net cash provided by (used in) investing activities		2,170	(9,704)	
Cash flows from financing activities:				
Borrowings on credit		106,958	24,000	
Payments made on borrowings on credit		(104,431)	(28,274)	
Proceeds from failed sale-leaseback arrangement		14,702	_	
Proceeds from sale-leaseback financing		2,397	_	
Loan costs from Credit Facility		(6,537)	(664)	
Payments of finance lease liabilities		(4,791)	(2,992)	
Payments related to tax withholding for share-based compensation		(492)	(440)	
Net cash provided by (used in) financing activities		7,806	(8,370)	
Net change in cash, cash equivalents and restricted cash		27,154	(8,509)	
Cash, cash equivalents and restricted cash at beginning of period		3,784	12,293	
Cash, cash equivalents and restricted cash at end of period	\$	30,938 \$	3,784	

Orion Group Holdings, Inc. and Subsidiaries Condensed Balance Sheets (In Thousands, Except Share and Per Share Information)

	December 31, 2023			December 31, 2022
	()	Unaudited)		
ASSETS				
Current assets:				
Cash and cash equivalents	\$	30,938		3,784
Accounts receivable:				
Trade, net of allowance for credit losses of \$361 and \$606, respectively		101,229		106,758
Retainage		42,044		50,873
Income taxes receivable		626		402
Other current		3,864		3,526
Inventory		2,699		2,862
Contract assets		81,522		43,903
Prepaid expenses and other		8,894		8,229
Total current assets		271,816		220,337
Property and equipment, net of depreciation		87,834		100,977
Operating lease right-of-use assets, net of amortization		25,696		14,978
Financing lease right-of-use assets, net of amortization		23,602		15,839
Inventory, non-current		6,361		5,469
Intangible assets, net of amortization				7,317
Deferred income tax asset		26		70
Other non-current		1,558		2,168
Total assets	\$	416,893	\$	367,155
LIABILITIES AND STOCKHOLDERS' EQUITY	Ψ	410,095	Ψ	507,155
Current liabilities:				
Current debt, net of issuance costs	\$	13,453	\$	34,956
	φ	13,433	φ	54,950
Accounts payable:		80.204		97.605
Trade		80,294		87,605
Retainage		2,527		1,198
Accrued liabilities		37,074		18,466
Income taxes payable		570		522
Contract liabilities		64,079		37,720
Current portion of operating lease liabilities		9,254		4,738
Current portion of financing lease liabilities		8,665		4,031
Total current liabilities		215,916		189,236
Long-term debt, net of debt issuance costs		23,740		716
Operating lease liabilities		16,632		11,018
Financing lease liabilities		13,746		11,102
Other long-term liabilities		25,320		17,072
Deferred income tax liability		64		211
Total liabilities		295,418		229,355
Stockholders' equity:				
Preferred stock \$0.01 par value, 10,000,000 authorized, none issued		—		_
Common stock \$0.01 par value, 50,000,000 authorized, 33,260,011 and 32,770,550 issued; 32,548,780 and 32,059,319 outstanding at December 31, 2023 and December 31, 2022,				
respectively		333		328
Treasury stock, 711,231 shares, at cost, as of December 31, 2023 and December 31, 2022, respectively		(6,540)		(6,540)
Additional paid-in capital		189,729		188,184
Retained loss		(62,047)		(44,172)
Total stockholders' equity		121,475		137,800
			-	

