

ily challenging, far greater than our initial expectations," said Mike Pearson, Orion Marine Group's President and Chief Executive Officer. "Margin of the upper These feet cial highlights of the Company's fourth quarter and full year 2011 include

Fourth quarter 2011 contract revenues were \$55.3 million, a decrease of 38.8%, as compared with fourth quarter of 2010 reven ues of \$90.4 million

Gross profit for the quarter was 60.3 million which represents a decrease of \$11.3 million as compared with the fourth quarter of 2010. Gross profit margin for the quarter was 0.0, which was lower than the prior year period of 12.94

ral, and Administrative expenses for the fourth quarter 2011 were 57.9 million as commared to 57.2 in the prior year period. The increase is a result of a property tax true up during the fourth quarter 2011.

ely 89% of its work as ter of 2011 as com red with #1% during the prior year per

The Comp my's fourth quarter 2011 EBITDA was a negative \$2.0 million, representing a negative 3.7% EBITDA margin, which compares to fourth quarter 2010 EBITDA of \$9.3 million, or a 10.3% EBITDA margin.

For the se and consecutive marter the Company's Rock-to-Bill ratio was greater than one. For the fourth marter of 2011 it's Rock-to-Bill ratio was 1.33 times, which compares to a fourth marter 2010 Rock-to-Bill ratio of 0.75 times

Full Year 2011

Pull year 2011 co sed to \$259.9 million, down 26.4% yes year as compared with full year 2010 re es of \$353.1 million

for the year was \$10.2 million which rep of \$55.0 million as compared with the full year 2010. Gross profit ms year was 3.9%, which was down from 18.5% for the full year 2010. Gross profit margin was primarily The Company self-performed approximately 85% of its work as measured by cost during 2011 as compared with 82% during the prior year period.

Selling, General, and Administrative expenses for the full year 2011 were \$29.5 million as compared with \$12.6 million in the prior year per nted throughout 2011

The Company's full year 2011 EMITDA was \$2.9 million, ren enting a 1.1% ERITEA margin, which compares to full year 2010 ERITEA of 553.6 million, or a 15.2% ERITEA margin

Backlog of work under contract as of December 31, 2011 was \$164.5 million which compares with backlog under contract at December 31, 2010 of \$194.5 million. 2012, the Company has been accessful in vitering a \$32 million dock construction contract for a private customer in the Guil Cosat region and with a \$127 million month parket. Backlog contraits of prejude under contract that have either (a) not be in progress and not uncreate, and the Company customer in the Guil Cosat region and with a \$127 million. nal contracts this morning totaling approximately \$24 million in Alaska and Florida. Additionally, during the first quarter cenn's backloo at any opint in time usually recreased only a portion of the revenue it expects to realize during a teelve

Cutlook 2011 was a tough year, and this morning. Ove

Anno was a sugary sar, yoo ame was are not out of the woods yet, we are saving positive signs for the future," and Mr. Pr. Thindar, so the this quarter was have announced approximately \$70 million worth of target job awards including the two avec casaful entoretime competitives, and a concrete forease in twaterforms commerce lawes. "Overall, we remain committed to protecting the initianic value of the Company by controlling overhead costs and bidding or the company." ably. To do this, we have take

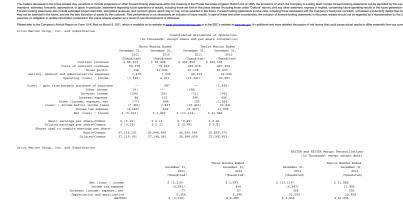
Oreinan, we retries commence or protecting on minima, trained or in Company by contining thermal costs and costs and protecting medicinary, or do in Mr. Pearson continued, "We remain functional with our content alkasitor, but we are taking the necessary actions to right size the basiness to m strong market drives and peet up demand for our services. We are confident that we all weather this stores and emerge a stronger Company."

replay of this briefing will be available on the Web alle within 24 hours and will be archived for at least two weeks kout Orion Marine Group

onstruction and specially services on, over and under the water along the Gulf Coast, the Atlantic S n Marine Group, Inc. pr

or the negative thereof or other comparable terminology, or by associations or assessing, pains, supported forecasts or assessmptions regregating future reversions or revenue growth, are forward-loaking statements, mere, budgetary constraints of our governmental customers, and any potential contract options which may have howen toward-being statements, which assess for you are the date benef. The Company of or ability to generate revenues, income y aber the final profitability of the contract

9.7% 5.5% 15.2%



Operating (loss) / income margin2	(13.4)%	4.3	k (7.4)k	9.78
Impact of depreciation and anortization	9.78	6.	.01 0.51	5.5%
ERITDA marginl	(3.7)%	10.3%	1.18	15.2%
1 ERITEA is a non-GAAP measure that represents earnings before interest, taxes				
2 Operating income mary	gin is calculated by	dividing operating is	ncome plus gain from bargain purchase of ec	guipment by contract revenues.
Orion Marine Group, Inc. and Subsidiaries				
	Supplementary Finan			
		(In Thousands)		
	Salance as of	Balance as of		
	December 31.	December 31.		
	2011	2010		
	(Audited)	(Audited)		
lamat a	(AUGITED)	(Augited)		
Assets Current assets				
Current assets Cash and cash equivalents	\$ 38,979	\$ 23.174		
Accounts receivable	2 38,979	0 40,414		
Trade	20.954	40.211		
Retainage	5.977	10.643		
Other	1.111	4,988		
Taxes receivable	13,998	7.668		
Note receivable	51	90		
Inventory	3.361	2.991		
Deferred tax assets	1.182	1.794		
Costs and estimated earnings in excess of billings on uncompleted contract	a 15.112	26.103		
Prepaid expenses and other	2,470	2,076		
Total current assets	103,195	119,738		
Property and equipment, net	146,107	155,311		
Accounts receivable, long-term	1,410			
Goodwill	32,168	32,168		
Intangible assets, net of amortization		5		
Other assets	207	357		
Total assets	\$ 283,087	\$ 307,579		
Liabilities and Stockholders' Equity	<i>y</i>			
Current liabilities				
Current portion of long-term debt Accounts payable	s	\$		
Accounts psyable Trade	11.977	25.519		
Retainage	11,977	377		
Accrued liabilities	9,339	12.463		
Accrosed Himbilities Taxes psyable	9,339	262		
Billings in excess of costs and estimated earnings on uncompleted contract.		4,389		
Total current liabilities	27.355	43.010		
Long-term debt, less current portion				
Other long-term liabilities	605	746		
Deferred income taxes	21.207	16.707		
Television and the second second	20.3	20,707		

		Deferred income taxes	21,287	16,707	
		Deferred revenue	203	260	
		Total liabilities	49,451	60,723	
		Stockholders' equity			
		Common stock	274	270	
		Treasury stock	(3,003)		
		Additional paid in capital	157,560	154,667	
		Retained earnings	78,805	91,919	
		Total stockholders' equity	233,636	246,856	
	Total	liabilities and stockholders' equity	\$ 283,087	\$ 307,579	
roup. Inc. and Submidi					
coup, and, and success					ary Financial Information
				supplements	(In Thousands)
				Twelve Months Ended	Twelve Nonths Ended
				December 31,	December 31,
				2011	2010
				(Unaudited)	(Unaudited)
		Cash flows from op	erating activities		



