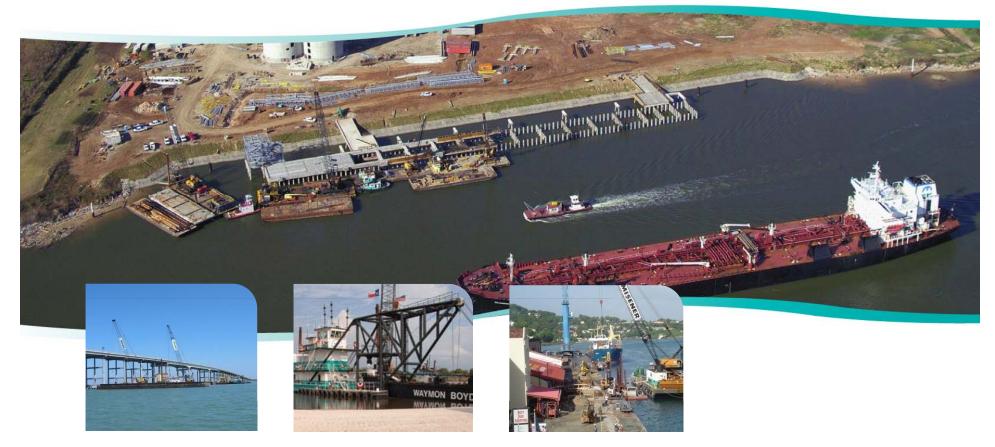


#### A Leading Heavy Civil Contractor



## D.A. DAVIDSON & COMPANY E&C CONFERENCE

### A DIFFERENT KIND OF COMPANY

- Recognized single source turn-key heavy civil marine construction solutions and specialty services provider
- Solid growth with diversified end markets
- Strong financial position to support organic growth



### WHY ORN?

#### Strong Performance

Strong EBITDA and Revenue growth



#### Industry Leader

Leading Heavy Civil Marine Contractor



#### Continued Growth

Multiple end-market drivers for continued growth



**Objective - Create Long-Term Shareholder Value** 



A Leading Heavy Civil Marine Contractor

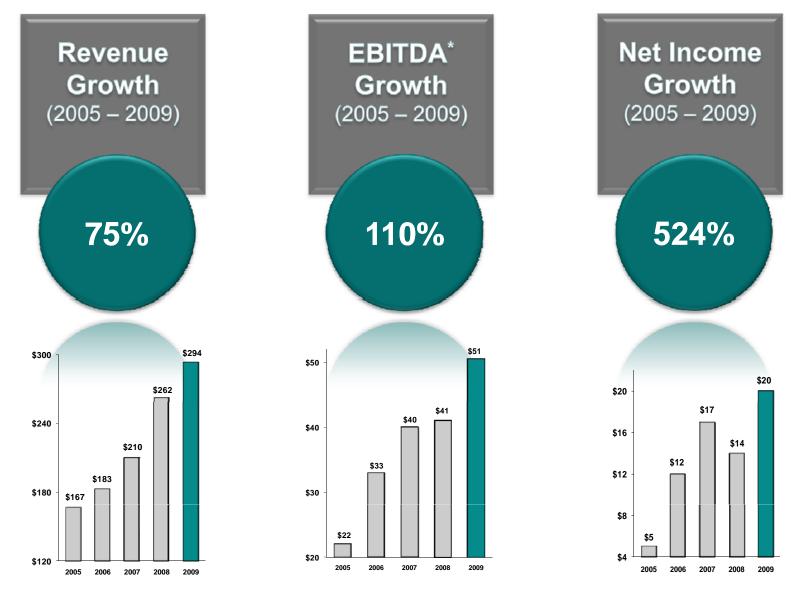


## STRONG PERFORMANCE

INDUSTRY LEADER

CONTINUED GROWTH

#### AN IMPRESSIVE PERFORMANCE RECORD



\* Growth in full year EBITDA 2005 compared to 2009; Please see reconciliation at the end of this presentation

## FINANCIAL STRENGTH

Orion Marine Group has a solid financial background to help drive future growth in markets and projects

- Conservative balance sheet
- Solid cash position
- No Debt
- Access to capital markets
- \$75 million credit facility
- \$400+ million in bonding capacity
- Strategic long-term focus on growth











A Leading Heavy Civil Marine Contractor

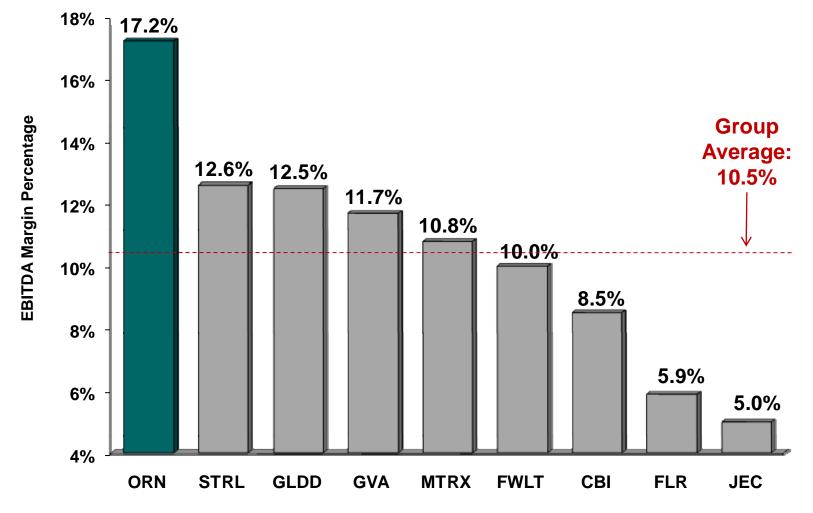


# STRONG PERFROMANCE INDUSTRY LEADER

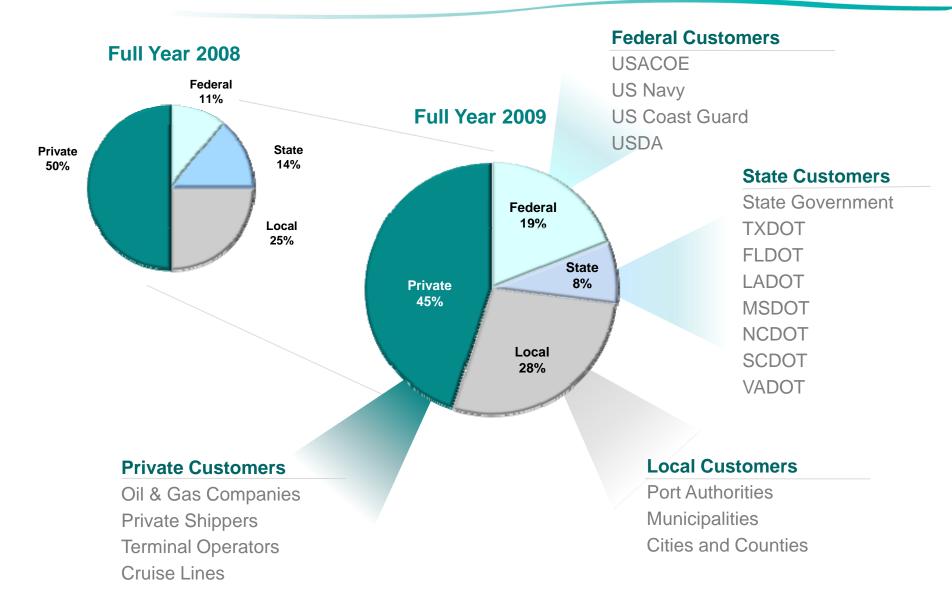
CONTINUED GROWTH

#### LEADING INDUSTRY EBITDA MARGIN

Full Year 2009 EBITDA Margin<sup>\*</sup>



## DIVERSE CUSTOMER MIX



## TURNKEY COMPETITIVE ADVANTAGE











#### **Marine Transportation Facility Construction**

Construction • Repair • Maintenance • Demolition • Salvage • Bridges • Causeways • Port Facilities • Terminals • Cruise Ship Facilities • Marinas • Docks

#### **Marine Pipeline Construction**

Construction • Repair • Maintenance • Specialty Excavation • Installation • Abandonment & Removal • Intake/Outfalls • River Crossings • Hot-Taps • Directional Drilling

#### **Marine Environmental Structures**

Construction • Erosion Control • Wetlands Creation • Environmental Remediation • Concrete Mattress Installation • Levee Maintenance and Installation • Geotube Installation

#### **Specialty Services**

Diving • Salvage • Demolition • Inspection • Surveying • Towing • Restoration • Encapsulation

#### **Dredging Services**

Mechanical • Hydraulic • Shoreline Protection • Ship Channel Deepening • Erosion Containment • Land Reclamation • Beach Nourishment • Hurricane Restoration

## DIVERSE END MARKETS



Port Expansion & Maintenance

Bridges & Causeways



Marine Infrastructure



Cruise Industry

**Department of Defense** 



Oil & Gas Industry

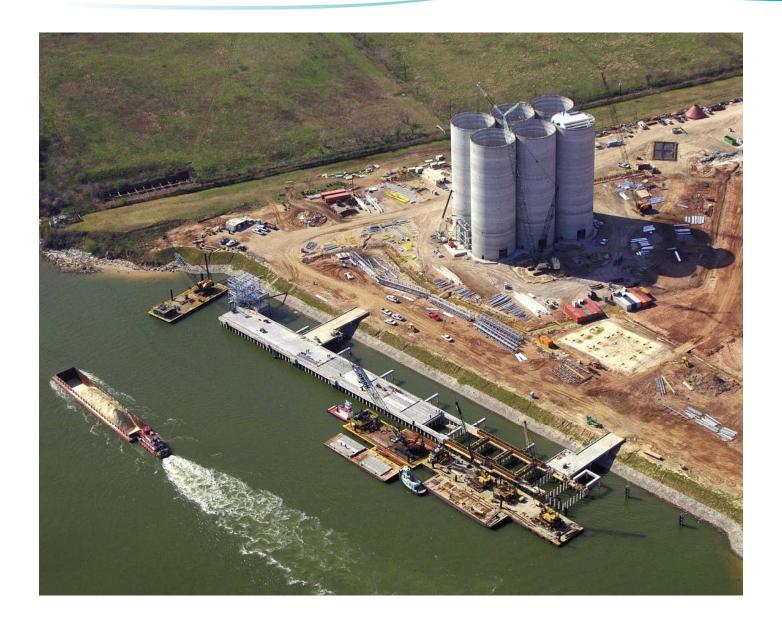
Coastal Protection & Reclamation



Hurricane Restoration & Repair

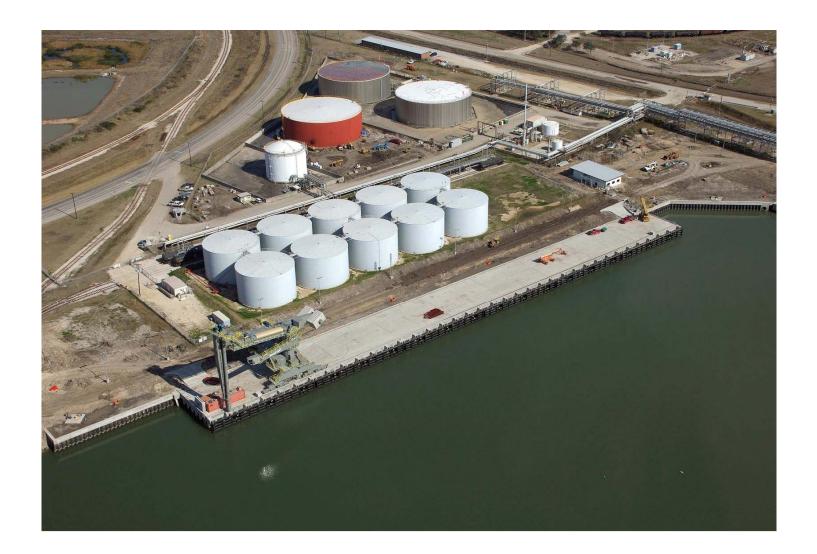
**Environmental Remediation** 



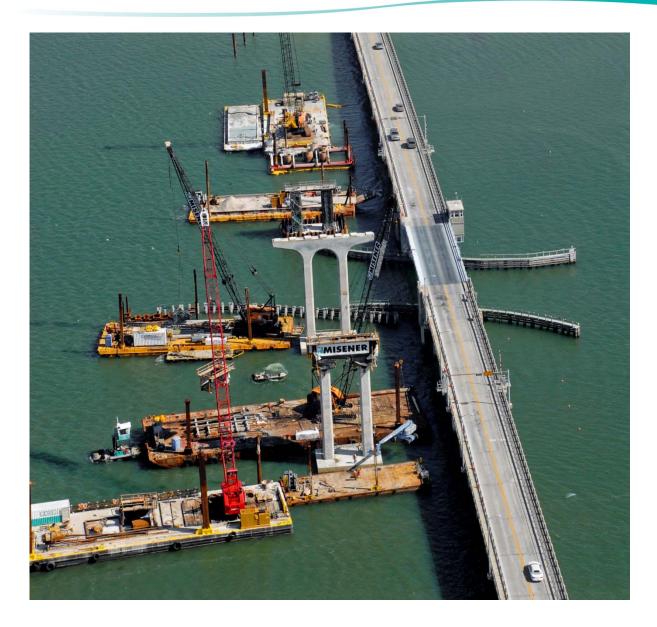






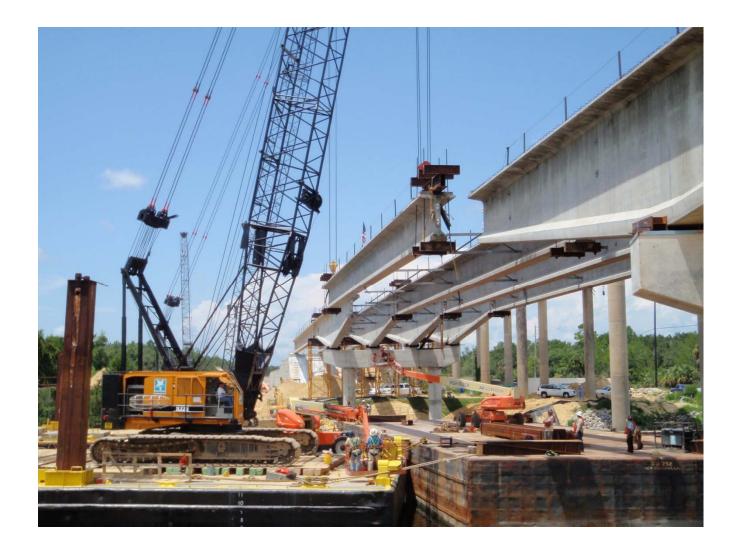












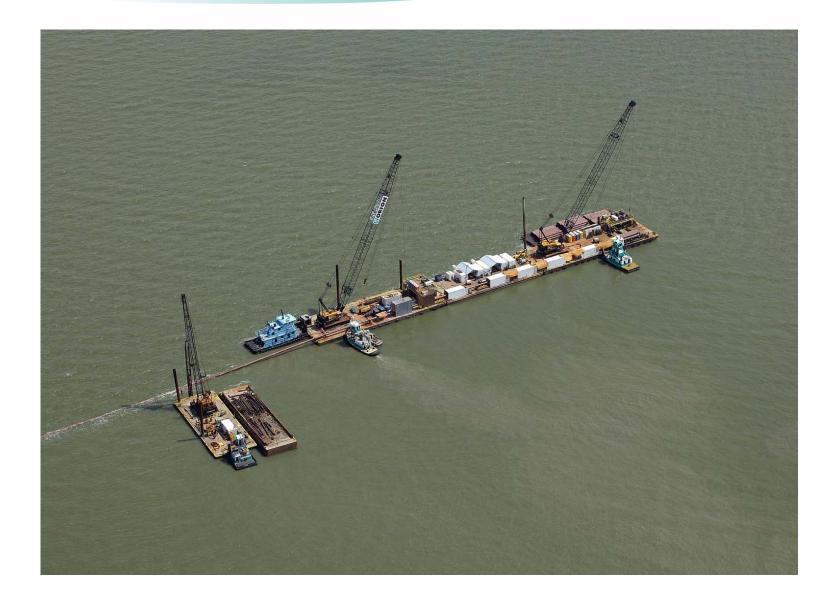
#### PROJECT HIGHLIGHT – FISHING PIER



#### PROJECT HIGHLIGHT – MARINE INFRASTRUCTURE



#### PROJECT HIGHLIGHT – PIPELAY



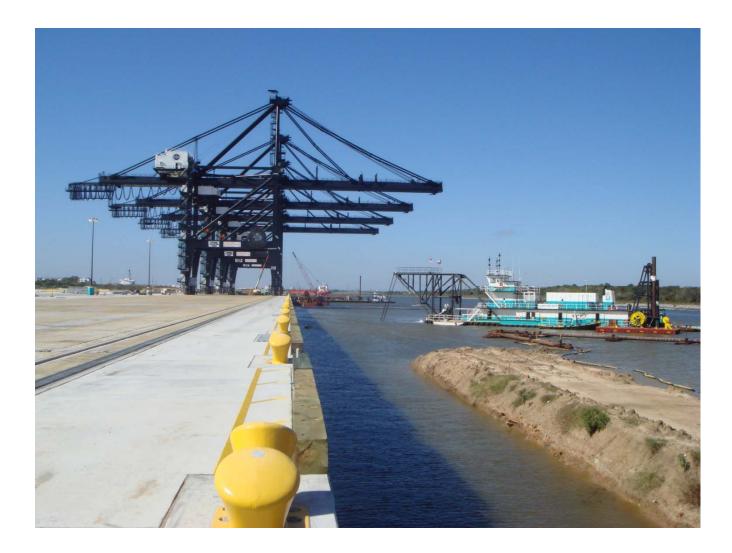
#### PROJECT HIGHLIGHT - ENVIRONMENTAL



#### PROJECT HIGHLIGHT - MARINA



#### PROJECT HIGHLIGHT - DREDGING



#### PROJECT HIGHLIGHT – CRUISE PIER



#### PROJECT HIGHLIGHT – CRUISE PIER



#### DIVERSE GEOGRAPHIC FOOTPRINT



### LARGE SPECIALIZED FLEET

#### **Almost 400 Vessels and Pieces of Specialized Equipment**

- ~ 60 spud and material barges
- ~ 60 tug and push boats
- 12 cutter suction dredges
- ~ 75 crawler and hydraulic cranes

- 6 portable dredges

- ~ 130 pieces of other equipment
- numerous pieces of other equipment
  - ~100% owned near-shore marine fleet
  - Limited availability to new entrants
  - High replacement costs
  - Highly mobile
  - In-house maintenance low down time
  - Strategic waterfront facilities
  - Availability 24 hours / 7 days
  - Benefits reduced downtime and dependence on third parties



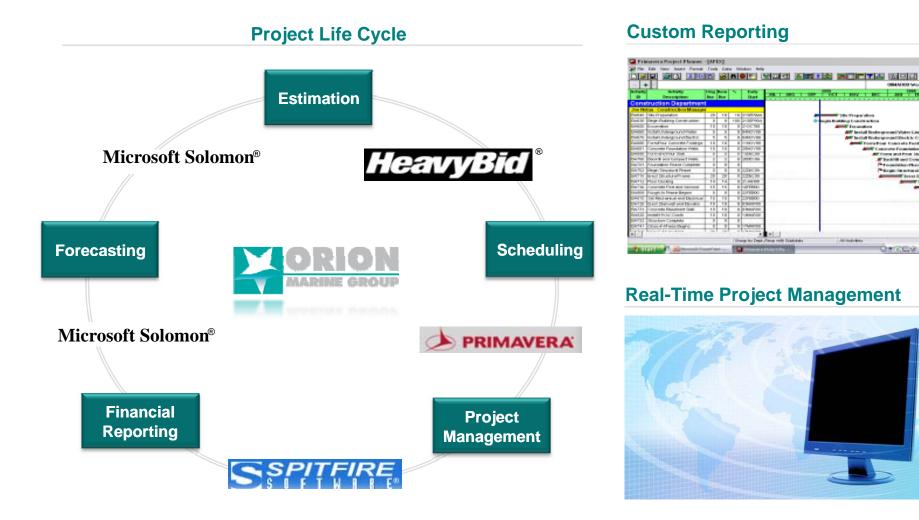






### THE SYSTEMS TO MAKE IT HAPPEN

State of the art scalable systems in place for unified bidding, project execution, and project accounting



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**STRONG PERFORMANCE** 

INDUSTRY LEADER





A Leading Heavy Civil Marine Contractor

## EXECUTING GROWTH STRATEGY



## GROWTH DRIVERS

#### Continued Port Expansion

• Billions being spent for port expansion along the Gulf Coast and Easter Seaboard

#### Coastal Protection and Restoration

• Billions being spent in Louisiana and Texas for Hurricane Restoration and Protection

#### • Dredging Activity

- Continued strong funding for deepening, widening and maintaining waterways
- Cruise Pier Expansion
  - Multiple new expansion opportunities
- Bridge Construction
  - Continued demand for bridge construction







## GOAL: CONTINUED GROWTH IN 2010

#### 2010 Revenue \$360 - \$370 Million\*

- 2010 revenue will double 2005
- Positive year-over-year net income growth
- Positive year-over-year EBITDA growth
- EBITDA margin of 16%-18%

Though these firm contracts typically result in future revenues, the Company cannot guarantee that the revenue projected in its backlog will be realized or, if realized, will result in earnings.

<sup>\*</sup>Stated goal as of August 5, 2010.

### WHY ORN?

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#Leading Heavy Civil Marine Contractor



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#### A Leading Heavy Civil Marine Contractor



## GAAP TO NON-GAAP

## GAAP TO NON-GAAP

#### **EBITDA and EBITDA Margin**

This presentation includes the financial measures "EBITDA" and "EBITDA margin". These measurements may be deemed "non-GAAP financial measures" under rules of the Securities and Exchange Commission, including Regulation G. The non-GAAP financial information may be determined or calculated differently by other companies. By reporting such non-GAAP financial information, the Company does not intend to give such information greater prominence than comparable and other GAAP financial information, which information is of equal or greater importance.

Orion Marine Group defines EBITDA as net income before net interest expense, income taxes, depreciation and amortization. EBITDA margin is calculated by dividing EBITDA for the period by contract revenues for the period. The GAAP financial measure that is most directly comparable to EBITDA margin is operating margin, which represents operating income divided by contract revenues. EBITDA and EBITDA margin are used internally to evaluate current operating expense, operating efficiency, and operating profitability on a variable cost basis, by excluding the depreciation and amortization expenses, primarily related to capital expenditures and acquisitions, and net interest and tax expenses. Additionally, EBITDA and EBITDA margin provide useful information regarding the Company's ability to meet future debt repayment requirements and working capital requirements while providing an overall evaluation of the Company's financial condition. In addition, EBITDA is used internally for incentive compensation purposes. The Company includes EBITDA and EBITDA margin to provide transparency to investors as they are commonly used by investors and others in assessing performance. EBITDA and EBITDA margin have certain limitations as analytical tools and should not be used as a substitute for operating margin, net income, cash flows, or other data prepared in accordance with generally accepted accounting principles in the United States, or as a measure of the Company's profitability or liquidity.

A reconciliation of the Company's future EBITDA margin to the corresponding GAAP measure is not available as these are estimated goals for the performance of the overall operations over the planning period. These estimated goals are based on assumptions that may be affected by actual outcomes, including but not limited to the factors noted in the "forward looking statements" herein, in other releases, and in filings with the Securities and Exchange Commission.

## GAAP TO NON-GAAP

Earnings Before Interest, Taxes, Depreciation and Amortization, and deferred financing costs, ("EBITDA"). **Full Year 2005, 2006, 2007, 2008, 2009 EBITDA** 

	Year Ended December 31,													
(in Thousands)		2005		2006	2007	2008	2009							
Net income	\$	5,311	\$	12,403	\$ 17,399	\$ 14,475	\$ 20,030							
Income tax expense		3,805		7,040	10,178	7,282	11,534							
Interest (income) expense, net		2,179		1,755	(90)	716	187							
Deferred financing costs		171		171	208	-	-							
Depreciation and amortization		10,865		11,634	12,384	18,848	18,788							
EBITDA	\$	22,331	\$	33,003	\$ 40,079	\$ 41,321	\$ 50,538							

Measurements may be deemed "non-GAAP financial measures" under rules of the Securities and Exchange Commission, including Regulation G. The non-GAAP financial information may be determined or calculated differently by other companies. EBITDA and EBITDA margin are used internally to evaluate current operating expense, operating efficiency, and operating profitability on a variable cost basis, by excluding the depreciation and amortization expenses, primarily related to capital expenditures and acquisitions, and net interest and tax expenses. Additionally, EBITDA and EBITDA margin provide useful information regarding the Company's ability to meet future debt repayment requirements and working capital requirements while providing an overall evaluation of the Company's financial condition. In addition, EBITDA is used internally for incentive compensation purposes. The Company includes EBITDA and EBITDA margin to provide transparency to investors as they are commonly used by investors and others in assessing performance. EBITDA and EBITDA margin have certain limitations as analytical tools and should not be used as a substitute for operating margin, net income, cash flows, or other data prepared in accordance with generally accepted accounting principles in the United States, or as a measure of the Company's profitability or liquidity.

### GAAP TO NON-GAAP

Earnings Before Interest, Taxes, Depreciation and Amortization, and deferred financing costs, ("EBITDA").

EBITDA Margin = Period EBITDA / Period Revenue

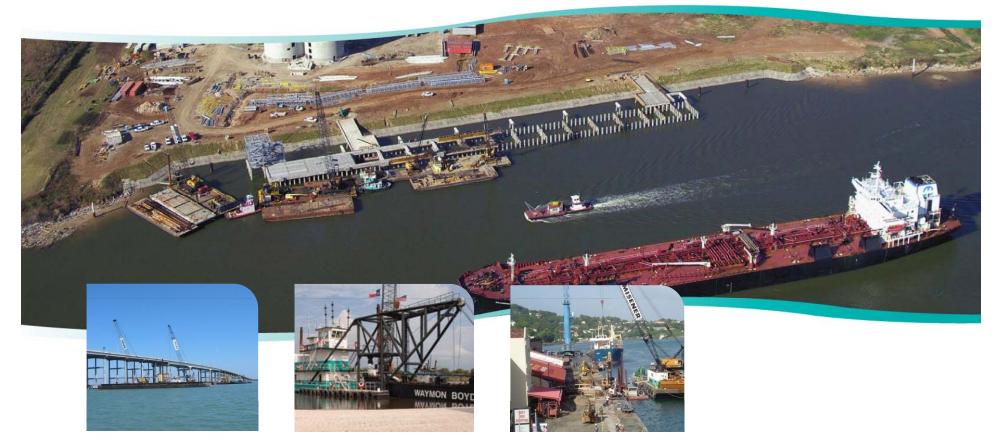
#### Full Year 2009 EBITDA

(In Thousands)		Full Year 2009 (January 1, 2009 - December, 2009)																
	ORN		STRL			GLDD		GVA		MTRX		FWLT		CBI		FLR		JEC
Net Income	\$	20,030	\$	23,704	\$	17,468	\$	100,201	\$	19,999	\$	350,156	\$	174,289	\$	732,875	\$	268,104
Income Tax Expense		11,534		12,267		10,983		38,650		33,395		93,762		114,917		403,913		150,828
Interest (Income) expense, net		187		(338)		16,150		10,707		901		14,122		19,566		(14,172)		(6,600)
Depreciation and amortization		18,788		13,730		33,024		80,195		11,865		45,759		79,531		180,849		2,731
EBITDA	\$	50,538	\$	49,363	\$	77,625	\$	229,753	\$	66,160	\$	503,799	\$	388,303	\$	1,303,465	\$	415,063
Total Revenues	\$	293,494	\$	390,847	\$	622,244	\$	1,963,479	\$	614,208	\$!	5,056,334	\$4	4,556,503	\$	21,990,297	\$	8,262,985
EBITDA Margin		17.2%		12.6%		12.5%		11.7%		10.8%		10.0%		8.5%		5.9%		5.0%

These measurements may be deemed "non-GAAP financial measures" under rules of the Securities and Exchange Commission, including Regulation G. The non-GAAP financial information may be determined or calculated differently by other companies. EBITDA and EBITDA margin are used internally to evaluate current operating expense, operating efficiency, and operating profitability on a variable cost basis, by excluding the depreciation and amortization expenses, primarily related to capital expenditures and acquisitions, and net interest and tax expenses. Additionally, EBITDA and EBITDA margin provide useful information regarding the Company's ability to meet future debt repayment requirements and working capital requirements while providing an overall evaluation of the Company's financial condition. In addition, EBITDA is used internally for incentive compensation purposes. The Company includes EBITDA and EBITDA margin have certain limitations as analytical tools and should not be used as a substitute for operating margin, net income, cash flows, or other data prepared in accordance with generally accepted accounting principles in the United States, or as a measure of the Company's profitability or liquidity.



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